

**Response To Pre-Bid Queries (Pre-Bid date: 11-05-2020)**

**HITES/PCD/ICMR/COVID-19/01/2020-21 Dated 08.05.2020**

**PURCHASE OF PROCUREMENT OF TESTING KITS FOR COVID-19**

Sl. No	Tender Page & Para	TENDER SPECIFICATION	NAME OF THE FIRM	REPRESENTATION RECEIVED FROM THE FIRMS	COMMITTEE RECOMMENDATION
1	Pg No.39	SECTION IV: Technical Specifications	M/s. Advancells	We are interested in placing bids for 2 items (RT PCR Kits and VTM) and have the following question: 1. In RT PCR kit, does the kit have to work with RNA Extractor kit or can we bid RT PCR kit which is blood based and require no RNA Extraction. 2. If bidding for such kit will it mean that the bid amount will be adjusted as RNA extraction and VTM both will not be required for this kit?	The offer meeting the technical specification as per tender document.
1	Page no.8 Clause 3.6	Section I : Instructions to Bidders  The Bidder should have certificate / License from DCGI for Import /Manufacture of the indented items.	M/s.BIOSENSE TECHNOLOGIES PRIVATE LIMITED	The Manufacturer / Bidder should have certificate / License from DCGI for Import / Manufacture of the indented items. Copy of Certificate must be enclosed in the Tender	Refer corrigendum
1	Page 8 Clause 3.5	Section I : Instructions to Bidders  The offered item meeting technical requirement of this NIT shall have US-FDA/ EU's CE-IVD or ICMR approved laboratories validation. List attached Appendix B.	M/s.BIOSENSE TECHNOLOGIES PRIVATE LIMITED	The offered item meeting technical requirement of this NIT shall have US-FDA / EU's CE -IVD and Validation from ICMR approved laboratories or any other centres as per attached Appendix B. Copy of Certificate must be enclosed in the Tender.	Tender terms and conditions shall prevail
2	Page 8 Clause 3.9	Section I : Instructions to Bidders  The bidder should have experience of supply of medical diagnostic equipment's/Reagents/Kits during last 3 Years preceding the bid due date for at least 100% value of the offered goods, for which bidder shall submit a CA certificate	M/s.BIOSENSE TECHNOLOGIES PRIVATE LIMITED	We understand that this clause refers to TOTAL Sale in 3 years preceding the bid due date for at least 100% value of the offered goods. Kindly confirm that this is Total Sales, and not Average annual sales for 3years.	Yes, as per the eligibility criteria, the bidder should have supplied at least 100% value of the offered goods.
3	Page 10 Clause 4.1 (d)	Section I : Instructions to Bidders  that it has achieved an actual annual production of similar goods of the quantity at least equal of the quantities as specified in relevant schedule in "Section III Schedule of Requirements" during any one of the last three (3) financial years; certified by chartered accountant. A copy of the achieved annual production rate certified by Chartered Accountant should be submitted.	M/s.BIOSENSE TECHNOLOGIES PRIVATE LIMITED	We understand that manufacturer has achieved an actual annual production of similar goods of the quantity at least equal of the quantities as specified in relevant schedule in "Section III Schedule of Requirements" during any one of the last three (3) financial years; certified by chartered accountant. A copy of the achieved annual production rate of the manufacturer certified by Chartered Accountant should be submitted.	Yes, the manufacturer should have achieved an actual annual production capacity equivalent to the quantity offered for the respective item
4	Page 14 Clause 16.3 (a)	Section I : Instructions to Bidders  Transfer of bid security amount through NEFT/RTGS	M/s.BIOSENSE TECHNOLOGIES PRIVATE LIMITED	Bank Account Number is missing and needs to be mentioned for NEFT.	Bank Account details for online submission of tender processing fee and bid security are being provided in the Amendment.

5	Page no.15 Clause 16.7	Section I : Instructions to Bidders  The bidders who are Micro and Small Enterprises (MSEs) registered with District Industries Centre (DIC) or Khadi & Village Industries Commission (KVIC) or Khadi & Village Industries Board (KVIB) or Coir Board or National Small Industries Commission (NSIC) or Directorate of Handicrafts and Handlooms or any other body specified by Ministry of MSME under the Public Procurement Policy irrespective of relevance of product category and capacity of the MSE for the items to be procured under this IFB are exempted from submission of bid security (BID SECURITY)	M/s.BIOSENSE TECHNOLOGIES PRIVATE LIMITED	Biosense Technologies Pvt. Ltd., are representing Greetings Microexpress – A Subsidiary of Tulip Diagnostics (P) Ltd., which is a leading manufacturer of Viral Transport Medium (VTM) Kit and other of in-vitro diagnostic reagents, kits and instruments in India and has a foot print in 70 countries across the globe. Tulip Diagnostics group (Established in 1988) is one of the leading Indian diagnostic company, which is involved in manufacturing in-vitro diagnostic reagents and kits, biochemistry kits, high technology disinfectants, dehydrated culture media, bases, and other products such as supplements, stains, laboratory reagents, antibiotic sensitivity discs, plant tissue culture media and chemicals.  We, Biosense Technologies Pvt. Ltd., are also a Subsidiary of Tulip Diagnostics (P) Ltd and we have been authorized by Microexpress for bidding in all tenders, collecting all orders and raising invoices on their behalf for all the VTM Orders in India. We are an MSME registered firm. We would be thankful if the concerned authorities could look into our attached MSME Certificate and confirm if this is a valid document for Bid Security Exemption under MSME Category (as mentioned under Clause 16.7 of Page 15)	Yes, as per MSE policy exemption shall be provided.
	Page no.15 Clause 16.7	Section I : Instructions to Bidders  The bidders who are Micro and Small Enterprises (MSEs) registered with District Industries Centre (DIC) or Khadi & Village Industries Commission (KVIC) or Khadi & Village Industries Board (KVIB) or Coir Board or National Small Industries Commission (NSIC) or Directorate of Handicrafts and Handlooms or any other body specified by Ministry of MSME under the Public Procurement Policy irrespective of relevance of product category and capacity of the MSE for the items to be procured under this IFB are exempted from submission of bid security (BID SECURITY)	M/s.BIOSENSE TECHNOLOGIES PRIVATE LIMITED	We understand that MSME Registered Bidders with Valid Udyog Aadhaar Number No. are exempted from paying Bid Security, we would be thankful if you could kindly confirm if the MSME Registered Bidders are also Exempted from Tender Document Fees	There is no exemption in the case of Tender Processing Fee.
	Page no.63 Point no.24	Whether submitted a notarized affidavit that the bidder does not have any relation with the person authorized to evaluate technically or involve in finalizing the tender or will decide the use of tendered Items	M/s.BIOSENSE TECHNOLOGIES PRIVATE LIMITED	Since due to lockdown the courts are closed, hence getting stamp paper is not feasible. Hence, we request that these declarations should be accepted on company's letterhead.	e-Stamp Paper is acceptable without getting notarized
	Page no.63 Point no.25	Whether submitted a self-declaration on Rs. 10/- non-judicial Stamp Paper that the rates quoted in the tender are the lowest and not quoted less than this to any Government Institution (State/Central/other Institute in India	M/s.BIOSENSE TECHNOLOGIES PRIVATE LIMITED	Since due to lockdown the courts are closed, hence getting stamp paper is not feasible. Hence, we request that these declarations should be accepted on company's letterhead.	e-Stamp Paper is acceptable without getting notarized

Pg No.8	Section I : Instructions to Bidders  The Bidder should have certificate / License from DCGI for Import /Manufacture of the indented items.	M/s. altona Diagnostics India Pvt Ltd	To participate in this tender we (altona Diagnostics India Pvt Ltd) might need to authorize a local partner (in India) as a Bidder. However, the Bidder isn't having the DCGI certificate in their name which is in the name of "altona India". Hence we request the committee to allow issuance of an authorization letter from altona India and its parent company altona Diagnostics GmbH. Altona India can't participate because the establishment is very new and will not be able to comply financial average annual turn-over (Clause 3.10.)  We also humbly request if participation can also be allowed by parent companies where they have regional offices in India and having valid licenses. This will allow us giving the lowest prices with highest quality of assays.	Yes, as per eligibility criteria, the turn-over of the Conglomerates/ Group of Companies is acceptable.
Pg No.8 Clause 3.10	Section I : Instructions to Bidders  The average annual turn-over of the bidder shall be a minimum of the amount indicated in below tabulation for the last 3 financial years. The same shall be certified by a Chartered Accountant.	M/s. Radicura Pharmaceuticals Pvt Ltd.	a. Please refer to 3.10- Regarding turnover clause We understand you have laid out criterias for turnover of the company quoting the tender and find the same is equivalent to the tendered value of the goods. Further refer to Section 1 (NIT) Reads: " For instance, if a bidder has to offer 25% of tendered quantity of item at sl. no. 01, then the EMD to be submitted shall be 25% of the above tabulated EMD i.e. (25/100) x1,40,00,000.00 = Rs. 35,00,000.00/-." Kindly confirm if such a pro data approach will be adapted while evaluating the turnover clause of the bidder. As we are an MSME as defined by MSME Act 2006, what additional relaxations are applicable for this clause.	Tender terms and conditions shall prevail
Pg No.8 Clause 3.10	Section I : Instructions to Bidders  The average annual turn-over of the bidder shall be a minimum of the amount indicated in below tabulation for the last 3 financial years. The same shall be certified by a Chartered Accountant.	M/s. J.P.Industries	Requirement of turnover clause is for manufacturer only or is applicable to the authorised distributor also who participated in the tender on behalf of manufacturer.	As per tender enquiry, the bidder should meet the eligibility criteria
Pg No.45	DELIVERY SCHEDULE:	M/s. J.P.Industries	Delivery schedule given is 20% quantity every week from the date of award of contract. You are requested to start delivery requirements from 2nd week onward as minimum 7 days are required to make effective deliveries after receipt of any order including transportation upto required destination.	Tender terms and conditions shall prevail
-	-	M/s. J.P.Industries	Our principal is a WHO GMP, GMP, GLP. ISO Certified small scale Indian Manufacturer manufacturing pharmaceutical products since last approx 30 years. Very recently entered into diagnostic field and done a technology transfer agreement with one of the prime academic institute of India for manufacturing of COVID-19 kit. Product is already approved by ICMR. It is expected that CDSCO licence will also be received within next 10 days. Keeping in view the above facts and exemption available under provision of MSME from experience where there is no quality parameter issue. Weather my principal will be treated as eligible manufacturer to participate in this tender directly or though its authorised distributor.	Tender terms and conditions shall prevail

Page No 8, Clause No.3.9	ITB: The bidder should have experience of supply of medical diagnostic equipment's/ Reagents/Kits during last 3 Years preceding the bid due date for at least 100% value of the offered goods, for which bidder shall submit a CA certificate	M/s. Ajay Bio-Tech (India) Ltd.	We have received requisite approval from ICMR approved lab this year (2020) and our product is introduced in the market recently . As a manufacturer of Bioproducts we have already experienced in supply of our bioproducts to Ministry of Health and FW in various states and Indian Army the experience of such supply may be considered for relax while scrutinizing the qualification criteria.	Tender terms and conditions shall prevail
Page No 8, Clause No.3.10	ITB: The average annual turn-over of the bidder shall be a minimum of the amount indicated in below tabulation for the last 3 financial years. The same shall be certified by a Chartered Accountant."	M/s. Ajay Bio-Tech (India) Ltd.	Since we wish to offer only 10% to 15% of the quantity mentioned in the bid ,then annual turn over could be considered to allow as proportionately of the offer and wrto offered value only .Viz. For supply of VTM: For 100%. Quantity offer : The annual Turn Over could be Rs 70 Cr Likewise for 50%. Quantity offer : Rs 35 Cr And 10% Quantity offer : Rs 7 Cr  We are a leading biotechnology company in India having our R & D approved by DSIR – Ministry of Science since year 1990. In the current position, we are planning to offer minimum 10% quantity of the order It will be of our great opportunity to be associated in supply of indigenous product to ease Honourable Prime Minister's dream of " Make in India" product.	Tender terms and conditions shall prevail
Page no.8 Clause 3.6	Section II: ITB The Bidder should have certificate / License from DCGI for Import / Manufacture of the indented items.	M/s. BROADCAST ENGINEERING CONSULTANTS INDIA LTD	The OEM or Bidder should have certificate / License from DCGI for Import / Manufacture of the indented items.	Tender terms and conditions shall prevail
Page no.8 Clause 3.9	Section II: ITB The bidder should have experience of supply of medical diagnostic equipment's/ Reagents/Kits during last 3 Years preceding the bid due date for at least 100% value of the offered goods, for which bidder shall submit a CA certificate.	M/s. BROADCAST ENGINEERING CONSULTANTS INDIA LTD	As per the ITB Sub-Clause 3.3, the Indian Bidder / Non-Manufacturer bidder can apply with MAF. Therefore, the OEM or bidder should have experience of supply of medical diagnostic equipment's/ Reagents/Kits during last 3 Years preceding the bid due date for at least 100% value of the offered goods, for which bidder shall submit a CA certificate.	As per tender enquiry, the bidder should meet the eligibity criteria
Page no.9 Clause 3.11	Section II: ITB The bidders are requested to submit relevant document like plant capacity, current orders in hand, free production capacity, capacity to import for the items offered in TED. Based on the same bidders will be evaluated and considered for award of work. The relevant documents submitted should be certified by Chartered Accountant.	M/s. BROADCAST ENGINEERING CONSULTANTS INDIA LTD	The OEM or bidders are requested to submit relevant document like plant capacity, current orders in hand, free production capacity, capacity to import for the items offered in TED. Based on the same bidders will be evaluated and considered for award of work. The relevant documents submitted should be certified by Chartered Accountant.	As per tender enquiry, the manufacturer should meet the production capacity
Page no.8 Clause 3	Section II: ITB 3. Eligibility	M/s.TechBio Solutions	1. We represent an International manufacturer and a domestic manufacturer, can we bid for both?	A bidder can represent only one manufacturer for a particular item
Page no.8 Clause 3	Section II: ITB 3. Eligibility	M/s.TechBio Solutions	2. The Turnover requirement would be considered separately for the three items? So if our average turnover is 5Cr. can we bid independently for each category? or for the total cumulative?	Offer for each item has to be offered separately and the eligibility criteria has to be met separately only.

Page no.15 Clause 16.7	Section II: ITB The bidders who are Micro and Small Enterprises (MSEs) registered with District Industries Centre (DIC) or Khadi & Village Industries Commission (KVIC) or Khadi & Village Industries Board (KVIB) or Coir Board or National Small Industries Commission (NSIC) or Directorate of Handicrafts and Handlooms or any other body specified by Ministry of MSME under the Public Procurement Policy irrespective of relevance of product category and capacity of the MSE for the items to be procured under this IFB are exempted from submission of bid security (BID SECURITY)	M/s.TechBio Solutions	3. As per the tender document, an NSIC registered company like ours is exempt from bid security (as per 16.7). kindly confirm	As per MSE policy, exemption shall be provided
Page No. 8 Clause no.3.6	The Bidder should have certificate / License from DCGI for Import / Manufacture of the indented items.	M/s.GCC BIOTECH (INDIA)PVT LTD	The Bidder should have certificate from ICMR. Biotech reagents doesn't require DCGI license, as it is not under pharmaceuticals reagents	Tender terms and conditions shall prevail
Page No. 8 Clause no.3.9	The bidder should have experience of supply of medical diagnostic equipment's/ Reagents/Kits during last 3 Years preceding the bid due date for at least 100% value of the offered goods, for which bidder shall submit a CA certificate.	M/s.GCC BIOTECH (INDIA)PVT LTD	MSME/NSIC are exempted for this requirement. Our company is MSME/NSIC and hence we understand that we are exempted from this tender requirement.	As per MSE policy, exemption shall be provided
Page No. 8 Clause no.3.10	The average annual turn-over of the bidder shall be a minimum of the amount indicated in below tabulation for the last 3 financial years. The same shall be certified by a Chartered Accountant.	M/s.GCC BIOTECH (INDIA)PVT LTD	MSME/NSIC are exempted for this requirement. Our company is MSME/NSIC and hence we understand that we are exempted from this tender requirement.	As per MSE policy, exemption shall be provided
Page No. 9 Clause no.3.11	The bidders are requested to submit relevant document like plant capacity, current orders in hand, free production capacity, capacity to import for the items offered in TED. Based on the same bidders will be evaluated and considered for award of work. The relevant documents submitted should be certified by Chartered Accountant	M/s.GCC BIOTECH (INDIA)PVT LTD	(Blank)	No query
Page No.15 Clause no.16.7	The bidders who are Micro and Small Enterprises (MSEs) registered with District Industries Centre (DIC) or Khadi & Village Industries Commission (KVIC) or Khadi & Village Industries Board (KVIB) or Coir Board or National Small Industries Commission (NSIC) or Directorate of Handicrafts and Handlooms or any other body specified by Ministry of MSME under the Public Procurement Policy irrespective of relevance of product category and capacity of the MSE for the items to be procured under this IFB are exempted from submission of bid security (BID SECURITY)	M/s.GCC BIOTECH (INDIA)PVT LTD	We would like to get confirmation that being MSME/NSIC we are exempted from bid security right?	As per MSE policy, exemption shall be provided
Page No.63	Copy of Registration Certificate establishing registration of Goods to be supplied under the Contract, with the National Regulatory Authority of India viz. Central Drugs Standard Control Organization (CDSCO).	M/s.GCC BIOTECH (INDIA)PVT LTD	Biotech reagents doesn't require DCGI license, as it is not under pharmaceuticals reagents	Tender terms and conditions shall prevail
	Copy of documentation indicating that the goods proposed to be supplied under this contract are registered and licensed for use in India by the DCG (I) (Drugs Controller General of India) for imported pharmaceuticals and by the competent authority defined under the Drugs and Cosmetics Act 1940, as amended, after appropriate evaluation by centers approved by the DCG (I) (Drugs Controller General of India) for pharmaceuticals produced by indigenous manufacturers	M/s.GCC BIOTECH (INDIA)PVT LTD	Biotech reagents doesn't require DCGI license, as it is not under pharmaceuticals reagents.	Tender terms and conditions shall prevail

Page No. 61 Point no.5(b)	Manufacturing Licence of the good(s) quoted in bid List of drugs being manufactured by the bidder with product registration/ license number and date.	M/s.GCC BIOTECH (INDIA)PVT LTD	Biotech reagents doesn't require DCGI license, as it is not under pharmaceuticals reagents	Tender terms and conditions shall prevail
Page No. 63 Point no.25	Whether submitted a notarized affidavit that the bidder does not have any relation with the person authorized to evaluate technically or involve in finalizing the tender or will decide the use of tendered items.	M/s.GCC BIOTECH (INDIA)PVT LTD	Declaration can be made on companys letter head. As courts are closed and due to lockdown issues getting notarized affidavit will be difficult	e-Stamp Paper is acceptable without getting notarized
Page No. 63 Point no.26	Whether submitted a self-declaration on Rs. 10/- nonjudicial Stamp Paper that the rates quoted in the tender are the lowest and not quoted less than this to any Government Institution (State/Central/other Institute in India)	M/s.GCC BIOTECH (INDIA)PVT LTD	Declaration can be made on companys letter head. As courts are closed and due to lockdown issues getting notarized affidavit will be difficult	e-Stamp Paper is acceptable without getting notarized
Pg No.29	11. Delivery and Documents	M/s. HiMedia Laboratories Pvt.Ltd.	1. It has been asked to submit hard copies including documents pertaining to delivery. Our Comment(s): Our request is to accept soft copies of any relevant documents. Hard copies may be submitted after completion of lock-down. Also, from our past experience with HLL it is very difficult for supplier to get the desired documents like CRC etc. from various Consignees and hence requested to make the payment process much simple by avoiding un-necessary steps of document submission. In addition, HLL has to take the responsibility of getting the desired document clearance in co-ordination with consignee after delivery of the good from the supplier especially for CRC. This directly affects the release of supplier's payment.	Tender terms shall prevail. However, in case of delays due to lockdown, softcopies shall be permitted for initial scrutiny of invoices for payment processing. And, hardcopies can be send paralely.
Pg no.4	3. The validity of the EMD should remain applicable for a period of 165 days from the original date of tender opening as per the enquiry, even if the due dates gets auto-extended. Any further extensions of validity, if required in the EMD, shall be specifically notified vide amendments.	M/s. HiMedia Laboratories Pvt.Ltd.	2. EMD Validity till 165 days from date of tender opening. Our Comment(s): Request you to kindly give specific date or month up to which the EMD should be valid just to avoid further exercises in future.	Tender terms and conditions shall prevail
Pg no.54	11. Integrity Pact	M/s. HiMedia Laboratories Pvt.Ltd.	3. What date has to be mentioned on integrity pack?	Date of tender submission
-	-	M/s. HiMedia Laboratories Pvt.Ltd.	4. EMD Fee Type is showing fixed in Procurement portal. Our Comment(s): Since, supplier can choose to quote for the partial Tender Qty, as per their capacity and EMD will also differ in the same ratio, so please make sure that the portal will take the flexible EMD amount without giving any error at the time of submission of tender.	Payment is in offline mode, hence will be accepted
-	-	M/s. HiMedia Laboratories Pvt.Ltd.	Certain notarized document has been asked in the tender. Our Comment(s): We request to consider un-Notarized documents like Affidavit on stamp paper since this not possible in lock down scenario.	e-Stamp Paper is acceptable without getting notarized
Pg No.23 Clause 32	Within three (03) days of receipt of the Contract Form, the successful Bidder shall sign the Contract Form and return it to the Procurement agency.	M/s. HiMedia Laboratories Pvt.Ltd.	6. It is mentioned that within three (03) days of receipt of the Contract Form, the successful Bidder shall sign the Contract Form and return it to the Procurement agency. Our Comment(s): Our request is to please make this 5-7 days considering the circumstance of lock down.	Can submit the same in 3 working days time.
Pg No.47	Execution plan	M/s. HiMedia Laboratories Pvt.Ltd.	7. In execution plan it is mentioned – "Orders in-hand under execution (in number of tests), Week starting from the date of submission of bid". Our Comment(s): We are not clear on this point. Do you mean for existing orders in hand of other parties? Request you to make it simple as already supplier has to give their total capacity and capacity to supply the in tender.	In case of execution plan, Total Orders in-hand from other clients shall also be provided for assesing the capacity to supply.

Pg No.10 4(d)	Documents Establishing conformity of Goods and Services to Bidding Documents it has achieved an actual annual production of similar goods of the quantity at least equal of the quantities as specified in relevant schedule in "Section III Schedule of Requirements" during any one of the last three (3) financial years; certified by chartered accountant. A copy of the achieved annual production rate certified by Chartered Accountant should be submitted.	M/s. HiMedia Laboratories Pvt.Ltd.	8. Our Comment(s): It was a seasonal product earlier and the market demand was not that high which straight away correlates to the quantity produced/ manufactured in the last three years. Instead data for the quantity manufactured/sold in the last three years can be provided. Anyway we shall give an official schedule of supply as a part of commitment.	Tender terms and conditions shall prevail
Pg No.31 Clause 15	Payment	M/s. HiMedia Laboratories Pvt.Ltd.	9. There is no clarity w.r.t. release of payment, whether payment shall be made on complete supply or against part supplies. Our Comment(s): Request for release of payment based on scheduled part supplies, since values are high and at present we are procuring some raw materials against advance payment.	Refer payment terms
Pg.No.14 Clause 16	Bid Security	M/s. HiMedia Laboratories Pvt.Ltd.	10. Tender Fee/EMD in form of Banker Cheque, Bank guarantees, Demand Draft, FDR only. Our Comment(s): Request you to also provide option for online NEFT/RTGS transfer just to avoid physical submission of bank instruments which is ideal in current pandemic situation.	Bank Account details for online submission of tender processing fee and bid security are being provided in the Amendment.
Pg.No.5 Point 12	12. All prospective bidders (maximum two representative of a firm bearing ID proof issued by their firm) may attend the Pre-bid conference meeting. The venue, date and time indicated above.	M/s. HiMedia Laboratories Pvt.Ltd.	11. Pre-Bid meeting at ICMR, Delhi. Our Comment(s): Request you to kindly provide option to attend meeting online or at least telephonically, just to avoid personal visits of company representatives which is ideal in current pandemic situation.	VC link provided
Pg no.3	Tender Enquiry No.: HITES/PCD/ICMR/COVID-19/01/2020-21 dated: 08-05-2019	M/s. HiMedia Laboratories Pvt.Ltd.	12. Tender Enquiry No.: HITES/PCD/ICMR/COVID-19/01/2020-21 dated: 08-05-2019 Our Comments: Date 08-05-2020 needs correction we feel.	Ok
Pg no.14 point no.15	15. Period of Validity of Bids	Good corporate governance association	1. Is price Validity of 120 days a commercially practical time line? if yes, please clarify why? Please reduce this to 15 days.	Tender terms and conditions shall prevail
-	-	Good corporate governance association	2. If the intent behind providing such a long timeline is to allow the bid to be processed through the multiple bureaucratic layers and thereafter also provide cushions for decision making delays, is this practical in today's crisis - both national and global? Please clarify. Please kindly ensure all decisions are taken in maximum 15 days - ideally 7 days, itself	As above
Pg No.31 Clause 15	Payment	Good corporate governance association	3. Payment terms of 2 weeks post-delivery are completely contrary to present market conditions and are unacceptable. The best possible is 100% via irrevocable letter of credit at sight from a reputed globally strong bank. Please remove the delayed payment terms.	Tender terms and conditions shall prevail
Pg No.23 Clause 33	Performance Security	Good corporate governance association	4. Performance Bank Guarantee of 10% is not acceptable. please ensure testing prior to despatch including offshore. Payments as suggested in 1c, hereinabove	Tender terms and conditions shall prevail
Pg no.14 point no.16	Bid Security	Good corporate governance association	5. Why is EMD for 6 months sought? please reduce it to 15 days. please see 1.a, hereinabove	Tender terms and conditions shall prevail
-	-	Good corporate governance association	2. Variation leeway of +/- 25% in order quantity seems high given the tight schedule desired as well as the stringent conditions imposed . Please kindly eliminate this.	Tender terms and conditions shall prevail

	-	-	Good corporate governance association	3. The tenor of the bid reeks of a situation where supply is in excess of demand. Every condition is global manufacturer unfriendly and in fact seeks to drive an artificial buyer supremacy in a sellers' market. If indeed this was the case the situation in terms of number of tests being conducted would have been different. Since the intent seemingly is to alter that fact and accelerate the testing, as an essential precondition to normalcy ensuing, please kindly review the bid conditions and make them global manufacturer friendly. That way you will also get much better pricing and volumes. Please consider asking the Indian embassies in countries where there is a concentration of COVID-19 medical items manufacturers to provide the standard supply terms and conditions in this pandemic. Please advise further.	Tender terms and conditions shall prevail
	-	-	Good corporate governance association	4. All bids are restricted to only Indian companies but the supply constraint onshore is huge. So is the intent to again encourage middlemen type organisations or deal directly only with global manufacturers? If the former, has the recent Delhi High Court order regarding antibody tests been taken into account (a High Court order being a law of the land)? Please clarify.	Tender terms and conditions shall prevail
	-	-	Good corporate governance association	5. Foreign manufacturers have been asked to bid only through Indian entities and these entities are to have the technical and financial pre-qualifications in terms of turnover and type of turnover, as well. if that be the case why would these Indian entities need the foreign manufacturer ? Also, please link this with queries 2, 3 and 4 hereinabove .	Tender terms and conditions shall prevail
	-	-	Good corporate governance association	Please clarify that if there is no domestic shortage why have you invited foreign manufactures and if you have invited the former assuming there is a domestic shortage how are they to: 1. Tie up with credible Indian parties given the lock down and no international travel. 2. Why should the Indians tie up with the foreigners if they have the pre-qualifications and are in the business? and 3. Therefore is this not a vicious cycle where you are admitting domestic shortages yet making it well, nigh, impossible for genuine foreign parties to participate ?	Tender terms and conditions shall prevail
	-	-		6. Will you answer all these queries by the date and time of the pre-bid meeting? Please clarify. If not, will the bid schedule be extended?	Amendment may be seen
	-	-		7. How are outsiders to attend the pre-bid meeting? is it a pan India bid or only restricted to those in NCT Delhi? Are you representing a Government of India body or is this a regional, rather, subregional effort? If the former, how will non-Delhi organisations not be discriminated against? Please advise	VC link provided



	-	-		8. As there is a recognised Indian and global shortage of such COVID-19 medical items, has the set up time in India for a foreign manufacturer to establish an Indian entity (which in any case will not have the technical or financial pre-qualifications) been factored in the present lock down cum no travel circumstance? Please clarify.	Not related to tender enquiry
	-	-		9. How is this bid ranked on the ease of doing business yardstick where the Government of India is committed on making dramatic improvements and wishes to inter-alia attract multiple companies to set up in India from overseas post the pandemic? Are such terms and extraneously humungous red tape suffused paper work not antithetical to the ease of doing business mantra ? Please clarify, forthwith.	Not related to tender enquiry
	-	-		10. Whereas your admirable time lines to complete the bidding including asking for pre-bid queries on a Sunday after providing only a Saturday to make those , are admirable the issue remains whether the rest of the terms are in sync with this philosophy? Please review and clarify.	Not related to tender enquiry
	-	-		11. As the lock down has extracted a most heavy cost on the nation especially on its economy, whereas the central government has the financial and technological wherewithal to fight this pandemic and whereas you are seemingly procuring on behalf of the entire nation - you cannot afford yet again to fail , as had been the recent experience in at least 2 bids. Please see that these terms are thought through and resolved by a senior level committee failing which yet again the nation will have to suffer a heavy price for the lack of prudent, commercial and business friendly processes and actions. Please review and clarify.	Not related to tender enquiry
Page No. 8, Point No 3.10	The average annual turn-over of the bidder shall be a minimum of the amount indicated in below tabulation for the last 3 financial years. The same shall be certified by a Chartered Accountant		M/s.Huwel Lifesciences Pvt. Ltd	The average annual turn-over of the bidder shall be a minimum of the amount indicated in below tabulation for the last 3 financial years. The same shall be certified by a Chartered Accountant. For RNA Extraction: Average annual turnover for last three years: 10,56,00,000.00 For combo RT PCR Kit COVID19: : Average annual turnover for last three years: 21,75,00,000.00 Relaxations as available to MSEs/ Startups and Make in India companies will apply as per Govt of India guidelines on the subject. What kind of relaxation we are expecting as MSME/ Start Up companies ? (For Both Annual Turn Over for Last Three years & EMD Exemption criteria)	MSE exemption as per policy
Page No-30 Clause No-11.1	One original and three copies of the manufacturer's or Supplier's Warranty certificate covering all items supplied		M/s. Siemens Healthcare Pvt. Ltd.	Please delete this point. Warranty Certificate is not required for Reagents.	Agreed.
Page No-30. Clause No-11.1	Four copies of Certificate of Inspection furnished to Supplier by the nominated inspection agency (where inspection is required)		M/s. Siemens Healthcare Pvt. Ltd.	Need Clarification.	Refer inpection clause

	-	-	M/s. Siemens Healthcare Pvt. Ltd.	Request for Incorporation.  Kindly allow to submit quote for (Combo of RT PCR Kits and VTM Kits) also along with the existing quoting model. In the tender, although we will quote separately for each item but we have also the combo pricing available for PCR Kits and VTM kits which will be far lower than the individual item pricing quoted as per the price bid. This way (with Combo pricing) ICMR can save a good amount of money. Can we be allowed to quote for Combo pricing for these two items	The offer meeting the technical requirement may be offered and the evaluation shall be done as per tender document.
Pg.No.45	DELIVERY SCHEDULE		M/s. bioMerieux India Pvt. Ltd.	DELIVERY SCHEDULE: Starting from date of placement of NOA 1st Week, 2nd Week, 3rd Week, 4th Week, 5th Week – therefore, what will be the tentative starting or issuing date of NOA ??	Refer NIT
-	-	-	M/s. bioMerieux India Pvt. Ltd.	QUANTITY: Howmuch minimum quantity bidder can offer and accordingly EMD ?? is it 25% of the tendered quantity of item	Refer NIT. Minimum 10% can be offered
-	-	-	M/s. bioMerieux India Pvt. Ltd.	Tender Fee & EMD: As due to COVID-19 situation & lockdown- Our office is located in Delhi which is under Red Zone & as per tender document -- can bidder submit the physical documnts- Tender Fee & EMD later and required proof ONLINE ??	Bank Account details for online submission of tender processing fee and bid security are being provided in the Amendment.
-	-	-	M/s. bioMerieux India Pvt. Ltd.	Notarized Affidavit: Need to submit the Notarized Affidavit or Can we submit the same on Letter head of company (as due to lockdown situation, it is difficult & impossible??	e-Stamp Paper is acceptable without getting notarized
-	-	-	M/s. Labindia Healthcare Pvt. Ltd.	Also looking at the urgency of the situation, we suggest that the delivery time should be specified and you may like to make it mandatory for the bidders to supply at least 5 Lakh tests within a day of the order considering the gravity of the situation.	As per tender enquiry
Pg no.64			Pioneer associates	The declaration in the form of letter at Page 64 states inter alia: "I/We also verify that I/We have not been declared defaulter, blacklisted or debarred by any State or Central Government or Constitutional authority or Financial Institution or Judicial Court or any Government undertakings." However, the undertaking sought at Item 13, Page 62, read with the eligibility condition in Clause 2.5 both make clear that to be eligible there should only be no debarment which is still effective on the date of opening of the bid. Since the letter at Page 64 is the cover letter for the undertaking, and since the condition of eligibility is only that there is no debarment etc. which is still effective as of the date of opening of the bid, please clarify whether the reference to debarment etc. in the above mentioned declaration at Page 64 should be construed to mean such debarment etc. that is still effective as of the date of the opening of the bid.	As per tender enquiry.
Pg.No.3	NIT		M/s. JITM Skills Pvt. Ltd.	2. The mentioned quantity are tests or kits . If kits how many tests should be there in kits.	As per NIT it is tests

	-	-	M/s. EdubioSkills	Q.1: Can my startup Xe3 Edubioskills Solutions Pvt. Ltd. quote for a traded product being an MSME / Startups/Make In India? Q. 2 As the company is based out in Bangalore what are options available to attend the prebid tender? We would be submitting tender for our RNA extraction kit only.	If eligible you may. Exemptions are applicable as GoI norms.
Pg.No.9	In case of bidders that are part of any Group of Companies/ Conglomerates, the total turnover of the Group of Companies/ Conglomerates shall be admissible for meeting the qualification criteria of the tender enquiry.	M/s.DOCMAN LABORATORIES	1a. What is the definition of Group Companies?  1b. Will having common shareholders / partners and or directors / partners in the group of companies / firms suffice to qualify them as group company?	Group of Companies as per defined in Indian Company's Act	
Pg.No.9	In case of bidders that are part of any Group of Companies/ Conglomerates, the total turnover of the Group of Companies/ Conglomerates shall be admissible for meeting the qualification criteria of the tender enquiry.	M/s.DOCMAN LABORATORIES	2. Whether Bidders can form Consortium? and Whether their combined strength / resources would be considered for meeting the eligibility criteria?	If meeting all tender condition, a JV may make an offer. However, individual partners should meet Eligibility criteria.	
Pg No.31 Clause 15	Payment	M/s.DOCMAN LABORATORIES	3. What would be the Payment Terms for supply Testing Kits as required under the Tender?	Refer payment terms	
Pg No.45	DELIVERY SCHEDULE:	M/s.DOCMAN LABORATORIES	4. What would be the Delivery Schedule for delivering the entire quantities of Viral Transport Media (40,00,000 Tests), RNA Extraction Tests (33,00,000 Tests) and Combo RT-PCR COVID-19 Tests (29,00,000 Tests)?	Refer LoR	
-	-	M/s.DOCMAN LABORATORIES	5. Whether there are testing requirements pre delivery of the said Viral Transport Media Kits, RNA Extraction Tests and Combo RT-PCR COVID-19 Tests?	Refer Tender	
-	-	M/s.DOCMAN LABORATORIES	6. .... a) We are the authorized distributor of an Indian Joint Venture Company which has obtained the ICMR approval and import licenses for the RT-PCR Tests being manufactured by the overseas Partner to the Joint Venture. Does this make us an acceptable Bidder to this Tender?  b) Will a direct letter from the overseas manufacturer whose product we intend to supply be necessary to support the arrangement with the local JV of the overseas manufacturer?  c) Can a tripartite agreement with overseas manufacturer their local Joint Venture who have the import licences and the ICMR approval for the overseas Test Kit with us as a Distributor suffice to apply under this tender?	Bidder should meet tender terms and condition like eligibility criteria. Authorisation from Manufacturer to JV for referred tender shall be submitted and Authorisation from JV to Docman shall be submitted. Execution Plan should include manufacturers capacity.	
-	-	M/s.DOCMAN LABORATORIES	7. The Joint Venture Company is selling of two RT-PCR COVID-19 products, one manufactured in India and another by its parent in overseas for which we are the Distributor. Can we apply and offer both the products in a single bid or do we need to put two separate bids?	A bidder can represent only one manufacturer for a particular item	

Pg no.8 Clause no.3.9	The bidder should have experience of supply of medical diagnostic equipment's / Reagents / Kits during last 3 Years preceding the bid due date for at least 100% value of the offered goods.	M/s.DOCMAN LABORATORIES	<p>8. We also propose the deletion of tender clause 3.9 as it is extremely restrictive and will lead to poor price discovery for the subject tender. The clause stipulates that "The bidder should have experience of supply of medical diagnostic equipment's / Reagents / Kits during last 3 Years preceding the bid due date for at least 100% value of the offered goods".</p> <p>This practically means that the bidder if bidding for 100% of all three items should have a turnover of Rs. 393.10 crores in last 3 years preceding and if bidding for only the PCR test kits then it will need to have turnover of Rs. 217.50 crores in the last three years preceding. Further, this turnover specifically needs to be in the field of supply of medical diagnostic equipment / reagents / kits. Since the COVID-19 is a new pandemic and many distributors and therefore the bidders may be new and may have forged new relationships with accredited and ICMR approved manufacturers. These Distributors / Bidders may not have the required turnover and will therefore not be able to comply with this clause despite the fact that the quality of the Kit that they are offering and the price at which they are offering will be attractive to HLL and ICMR as they will be excluded from the Tender process. We believe there are adequate safeguards in the Tender, including clause 3.10 requiring basic turnover requirements over last three years, to weed out nonserious players as also the stiff requirements of EMD and PBG which have been stipulated and only serious players will be able to comply with these building in adequate safeguards for HLL and ICMR to consider their bids. Therefore, we request your kind selves to delete this clause from the Tender.</p>	Offer for each item has to be offered separately and the eligibility criteria has to be met separately only.
-	-	M/s. Magnus Opto Systems India	1. Can two companies quote the same product?	A manufacturer shall be represented by only one bidder. Refer MAF
Pg.no.15 Clause no.16.7	16.7. The bidders who are Micro and Small Enterprises (MSEs) registered with District Industries Centre (DIC) or Khadi & Village Industries Commission (KVIC) or Khadi & Village Industries Board (KVIB) or Coir Board or National Small Industries Commission (NSIC) or Directorate of Handicrafts and Handlooms or any other body specified by Ministry of MSME under the Public Procurement Policy irrespective of relevance of product category and capacity of the MSE for the items to be procured under this IFB are exempted from submission of bid security (BID SECURITY)	M/s. Magnus Opto Systems India	2. We are a registered MSME - would the EMD waiver apply to us?	As per MSE policy, exemption shall be provided
Pg.no.8 Clause 3.10	The average annual turn-over of the bidder shall be a minimum of the amount indicated in below tabulation for the last 3 financial years. The same shall be certified by a Chartered Accountant.	M/s. Magnus Opto Systems India	3. Magnus has a turnover of Rs.30Cr +. It is a part of a group of companies owned by the same promoters and the combined turnover of all group companies is over +150cr. Can Magnus participate in the Tender for a bid value of more than 30Cr? As per clause 3.10 -what is considered as a group company? Common promoters?	Refer Indian Companies' Act
-	-	M/s. Magnus Opto Systems India	4. Magnus will be quoting products made in India by another Indian company. would the make in India preference apply to Magnus for quoting on behalf of an India made product?	Price preference as per DIPP Order

	-	-	M/s. Magnus Opto Systems India	5. The bidder, which is an Indian company and acting as an Indian agent of an Indian manufacturer is also eligible to participate in the tender?	Yes
	-	-	M/s.Triviron Health Care Pvt Ltd.	We have four different versions (Single-plex/ Multiplex) of RTPCR kit for COVID19 . We would like to know, can these 4 different version of RTPCR kits fulfilling tender conditions be quoted by one company / different group companies or authorized distributors?	Quote as per tender technical specification. Manufacturer can only represent one bidder.
Pg.no.15 Clause no.16.7	The bidders who are Micro and Small Enterprises (MSEs) registered with District Industries Centre (DIC) or Khadi & Village Industries Commission (KVIC) or Khadi & Village Industries Board (KVIB) or Coir Board or National Small Industries Commission (NSIC) or Directorate of Handicrafts and Handlooms or any other body specified by Ministry of MSME under the Public Procurement Policy irrespective of relevance of product category and capacity of the MSE for the items to be procured under this IFB are exempted from submission of bid security (BID SECURITY)	M/s.DSS Takara Bio India Pvt. Ltd.	1. We have MSME certificate with UAN which states "Major Activity" as manufacturing. However, the products we would be offering in tender are imported. Would this allow us exemption regarding EMD and Tender Security fee?	EMD shall be exempted. However, will have to meet eligibility criteria.	
	-	-	M/s.DSS Takara Bio India Pvt. Ltd.	2. Can one bidder offer two different products of same category? While doing so, the total quantity combined of two products would qualify as substantially responsive if total quantity offer is more than 10% of quantity required?	Different products from the same manufacturer is acceptable
Pg.no.8 Clause 3.5 and 3.6	3.5. The offered item meeting technical requirement of this NIT shall have US-FDA/ EU's CEIVD or ICMR approved laboratories validation. List attached Appendix B. The Bidder 3.6. The Bidder should have certificate / License from DCGI for Import / Manufacture of the indented items.	M/s.DSS Takara Bio India Pvt. Ltd.	3. Under Eligibility criteria (Section 3) – 3.5 and 3.6 are confusing when viewed with Technical Specifications. Is it correct to understand that 3.5 is applicable for all three items (VTM, RNA Extraction and RT-PCR kits) and 3.6 is specific for RT-PCR kits?	As per tender terms	
Pg.no.45	Delivery schedule	M/s.DSS Takara Bio India Pvt. Ltd.	4. Is the delivery schedule table (mentioned on pg 45) fixed as 20% in 5 weeks? Can the bidder make an offer differently and still qualify?	Tender terms and conditions shall prevail	
	-	-	M/s.Genuine Biosystem Pvt Ltd	(a) Our company have MSME certificate, whether we can have relaxation of turnover clause to participate this tender.	As per MSE policy, exemption shall be provided
Pg.no.15 Clause no.16.7	The bidders who are Micro and Small Enterprises (MSEs) registered with District Industries Centre (DIC) or Khadi & Village Industries Commission (KVIC) or Khadi & Village Industries Board (KVIB) or Coir Board or National Small Industries Commission (NSIC) or Directorate of Handicrafts and Handlooms or any other body specified by Ministry of MSME under the Public Procurement Policy irrespective of relevance of product category and capacity of the MSE for the items to be procured under this IFB are exempted from submission of bid security (BID SECURITY)	M/s.Genuine Biosystem Pvt Ltd	(b) We have NSIC certificate, whether we can have avail the exemption of paying the EMD amount while participate this tender.	As per MSE policy, exemption shall be provided	
	-	-	M/s.Genuine Biosystem Pvt Ltd	(c) We are manufacturing company, whether we can allow our distributor to participate the tender on our company behalf.	Yes, however bidder should meet tender terms and conditions.

Pg.no.8 Clause 3.9	The bidder should have experience of supply of medical diagnostic equipment's/Reagents/Kits during last 3 Years preceding the bid due date for at least 100% value of the offered goods, for which bidder shall submit a CA certificate	M/s.RailTel Corporation of India Ltd.	Query 1: As per the Eligibility condition mentioned under clause no. 3.9 in the "Eligibility" section: "The bidder should have experience of supply of medical diagnostic equipment's/ Reagents/Kits during last 3 Years preceding the bid due date for at least 100% value of the offered goods, for which bidder shall submit a CA certificate" Our company RailTel Corporation of India Ltd. is a "Mini-Ratna. Category-1 Central PSU" under the Ministry of Railways and have executed Health related project for ESIC etc. The requirement of testing kits for COVID-19 has emerged for the first time in the country. So, its requested to relax this clause suitably as this is restricting the intended bidders to participate in the tender. This would also make the bidding more competitive.	Tender terms and conditions shall prevail
Pg.no.15 Clause no.16.7		M/s.RailTel Corporation of India Ltd.	Query 2: Exemption of EMD for Central PSU. RailTel being a Central PSU under the Ministry of Railways. The submission of EMD may be exempted accordingly.	Tender terms and conditions shall prevail
-	-	M/s.SHIVA SCIENTIFIC COMPANY	1. What is the minimum quantity which can be quoted for RT-PCR Covid-19 Tests? It should be realistic, as the vendor doesn't want to block their money in this time of economic crisis with the EMD.	Refer tender
-	-	M/s.SHIVA SCIENTIFIC COMPANY	2. We don't know if we can submit the EMD in Noida due to Lockdown, as we don't have curfew pass, can we submit it later?	Online payment details are provided
-	-	M/s.SHIVA SCIENTIFIC COMPANY	3. We have applied for DCGI license, but its in process. Is it mandatory to have the import license before quoting? Can we submit it later if we are chosen as successful bidder?	Refer corrigendum
-	-	M/s.SHIVA SCIENTIFIC COMPANY	4. How to get the non-judicial stamp paper for Rs 100/- in this lockdown? all the notaries in our area are not working, due to lockdown.	e-Stamp Paper is acceptable without getting notarized
-	-	M/s.SHIVA SCIENTIFIC COMPANY	5. Audit Report - What if the vendor doesn't have three years audited accounts & report? Can we submit only 1 year audited account, as the company didn't had that much turnover in first 2 year, but in last 3rd year we have more than required turnover as per the tender requirements.	Meet tender eligibility
Pg.no.45	Delivery schedule	M/s.Advanced Microdevices Pvt. Ltd. INDIA	1) The delivery schedule given for five weeks does not state whether delivery is considered once material is shipped from the manufacturer's site or it is on receipt. It should be based on shipment as delivery is at 4 different locations and delivery periods cannot be guaranteed in these uncertain times of lockdown etc.	Delivery terms is on FOR destination basis
-	-	M/s.Advanced Microdevices Pvt. Ltd. INDIA	2) We are ramping up our production and expect to achieve it in 4 weeks from today. In 5 weeks specified for supply as per tender we can fulfill whatever commitment we make but the quantity supplied may be on the lower side in the first 2 weeks and will be made up in the following 3 weeks of supply. Please confirm if this is acceptable.	As per tender terms
Point no. 5 ©	Submit copy of contacts of items as Proof of manufacturing of particular items for each regulated product quoted in the tender for at least. ONE year, Indicate Serial No. in performance statement	M/s.Imperial Life Sciences (P) Ltd	Please clarify more on this document which needs to be submitted under this clause.	Please submit as per Form 6 and Eligibility Criteria

	Point no. 3.10	Relaxations as available to MSEs/ Startups and Make in India companies will apply as per Govt of India guidelines on the subject.	M/s.Imperial Life Sciences (P) Ltd	What all relaxations would be available to MSE's. Kindly clarify more on this point. Does a firm submitting MSME certificate is exempted also from submission of EMD and PBG. Also, Please note that we would like to request for changes or additions of below points in tender document under the eligibility criteria for MSE's.  Please note that it should be mandatory to have MSE's certificate only from Human Diagnostics/ Healthcare services and certificate from general category should be avoided strictly as this is purchase for sensitive medical supplies.	To be discussed.
	Point no. 3.11	The bidders are requested to submit relevant document like plant capacity, current orders in hand, free production capacity, capacity to import for the items offered in TED. Based on the same bidders will be evaluated and considered for award of work. The relevant documents submitted should be certified by Chartered Accountant	M/s.Imperial Life Sciences (P) Ltd	Please note that we are quoting on behalf of international manufacturing partner as their authorized distributor, we have taken an undertaking from the manufactures to supply our offered weekly quantity as per our bid to ensure they have available capacity to supply. We hope the same is satisfactory to you. Also please note that this document cannot be certified by chartered accountants in India.	Production Capacity in such cases shall be audited by Auditor/ Chamber of Commerce of the respective country
	Pg.no.31 Clause no.15	Payment	M/s.Imperial Life Sciences (P) Ltd	The Payment term as per your tender document is 15 days from the date of submission of documents along with acknowledgement of receipt of goods. However we request you to kindly keep it as partially advance or immediate on submission of documents along with receipt of goods as payment are made 100% in advance to the manufacturers.	Payment shall be released on priority upon submission of requisite documents.
	-	-	M/s.SOLUTION ONE	1. Companies who have MSE certification, can they quote higher than the 3 years average of their annual turnover? If Yes, by how much %.	As per tender terms.
	Pg no.15 Clause no.16.7	The bidders who are Micro and Small Enterprises (MSEs) registered with District Industries Centre (DIC) or Khadi & Village Industries Commission (KVIC) or Khadi & Village Industries Board (KVIB) or Coir Board or National Small Industries Commission (NSIC) or Directorate of Handicrafts and Handlooms or any other body specified by Ministry of MSME under the Public Procurement Policy irrespective of relevance of product category and capacity of the MSE for the items to be procured under this IFB are exempted from submission of bid security (BID SECURITY) Guidelines with respect to Startups and Make in India will be applicable on above subject.	M/s.SOLUTION ONE	2. What relaxations are given to MSE's or Start-up companies or Make in India companies?	As per MSE and DIPP guidelines
	-	-	M/s.SOLUTION ONE	3. With MSME's have EMD exemption, do the company need to submit the Copy of MSME certificate in the same box as that of EMD, or only attaching the PDF in the tender sufficient.	Can upload exemption in EMD space
	-	-	M/s.SOLUTION ONE	4. You have asked for bank verification of the EMD. If MSE is being submitted, how can Bank certify the MSME document ?	Not Applicable

	-	-	M/s.SOLUTION ONE	5. Amidst the lock-down stamp papers availability is a challenge. Can the bidder submit an undertaking that all documents required on stamp paper can be currently submitted on their letter head, and once lockdown is lifted, we may be allowed to submit the same on stamp papers.	e-Stamp Paper is acceptable without getting notarized
Pg no. 31 Clause no. 15	Payment		M/s.SOLUTION ONE	6. If LOA is awarded, and 5 weekly schedules are mentioned (of 20% each), will HLL release payments on a weekly basis, immediately post schedule weekly supplies are made. (i.e. will HLL make weekly payments post weekly supplies)	Payment shall be released on priority upon submission of requisite documents.
-	-	-	M/s.SOLUTION ONE	7. If LOA is awarded, are the companies having MSE's exempted from submitted Performance Security (or there is any relaxation in the value which is usually 10%).	No. Performance Security is not exempted
-	-	-	M/s.Cupid Limited	1. Can we (Bidder) bid with different manufacturers for the indented items if one manufacturer does not produce the all 3 indented items?	A bidder can represent only one manufacturer for a particular item
-	-	-	M/s.Cupid Limited	2. Is there a requirement to submit all the undertakings and declarations of both, if bidder & manufacturer are different.	Undertakings are to be submitted by Bidder.
-	-	-	M/s.Cupid Limited	3. We are manufacturer & supplier of medical devices (Male & female contraceptives) with world wide experience of tendering business. Are we eligible to bid for this tender with the manufacturer of the specified item.	Eligibility criteria is to be met as per tender enquiry
Pg no.8 Clause no.3.10	The average annual turn-over of the bidder shall be a minimum of the amount indicated in below tabulation for the last 3 financial years. The same shall be certified by a Chartered Accountant.		M/s.Cupid Limited	4. Clause 3.10, If bidder and manufacturer are different, then is it required to submit average turnover of both?	Average annual turn-over of bidder
-	-	-	M/s.Cupid Limited	5. Are all technical documents to be uploaded in one file or each separately???	The spaces provided in e-portal may be used
-	-	-	M/s.Cupid Limited	6. Lotwise Dispatch quantity to be dispatched in one location or different???	Refer tender enquiry
Pg no 31 clause no.15	Payment		M/s.Cupid Limited	7. Request for payment in 3 days instead of 15 days or any possibility to get the advance against the bank guarantee.	Payment shall be released on priority upon submission of requisite documents.
Pg no.25	Instructions to Bidders (ITB) Clause 39: "Preference to Make in India"		M/s. Invitrogen Bioservices India Pvt. Ltd.	We would submit that the Tender Evaluating Committee, define "Make in India" to clearly include the following points:  1. Equivalent Quality, Sensitivity & Specificity: PCR Test Kits or RNA Extraction Kits or VTM Kits offered by Local or "Made in India" suppliers must be of equivalent quality with comparable sensitivity and specificity for the Cov-Sars2 virus, as that being provided by Imported Products.  2. "Made in India" Products must be Fully Manufactured in India: PCR Test Kits or RNA Extraction Kits or VTM Kits offered by local Companies, must certify that their products have been fully manufactured in India, including Probes, Primers, Mastermix, Other Reagents and Consumables including plastics. If the Indian Company taking the credit of the "Made in India" Clause, is importing all the reagents and consumables, and simply assembling in India, then such bids should not be included under the "Made in India" criteria.	Make in India as per DIPP order



			M/s.3B BlackBio Biotech (I) Ltd.	1. We Kilpest India Ltd,Bhopal are manufacturers of RT-PCR Diagnostic Testing Kits and Viral RNA extraction kits under the brand name "TRUPCR" ,we are registered under the category MSE , and are having valid DIC license and Udyog Adhaar (MP10A0000741). We are authorizing M/s 3B BlackBio Biotech India Ltd, Bhopal ( our subsidiary Company ) , having Udyog Adhaar (MP10B0003689) under the category of MSE, to bid in the above mentioned tender on our behalf. We hope that the EMD exemption clause applicable to MSE as per Govt of India policy will be applicable to us.	As per MSE policy, exemption shall be provided
Pg no.8 Clause no.3.9	The bidder should have experience of supply of diagnostic equipment's /reagents/kits during the last 3 years preceeding the bid due date for atleast 100% value of offered goods,for which bidder shall submit a CA certificate.		M/s.3B BlackBio Biotech (I) Ltd.	We request you to please insert the clause " relaxations as available to MSEs /Startups and Make in India companies will apply as per Govt of India guidelines on the subject." to this clause 3.9 also.	As per MSE policy, exemption shall be provided
Pg no.62 Clause no.8	Statement of installed manufacturing capacity certified by appropriate authority .		M/s.3B BlackBio Biotech (I) Ltd.	Please specify appropriate authority or will a certificate issued by a Chartered Accountant will fulfil this condition.	Refer Form 6
-	-		M/s.3B BlackBio Biotech (I) Ltd.	As the balance sheet for financial year ended 31st March 2020 is yet to be prepared because of lockdown, will the balance sheets of previous three years i.e., FY 2016-17,2017-18 and FY 2018-19 , fulfil this clause.	Shall be amended suitably
Pg no.3 Point 12.(d)	Closing date & time for submission of online bids - 17.05.2020 @ 01:00 PM		M/s. SD Biosensor Healthcare Pvt. Ltd.	Request to extend the tender submission date by 10 days as we need to get documents from our parent company in South Korea and as some documents are required to be certified by CA we need some additional time as due to lockdown things will move slowly.	Tender terms and conditions shall prevail
Pg no.3 Point 12.(c)	physical submission of EMD, Tender processing Fee		M/s. SD Biosensor Healthcare Pvt. Ltd.	Request to exempt physical submission and instead consider online submission of EMD and Tender processing Fee	Online payment details are provided
Pg no.10 4.(d)	Copies of original documents defining the constitution or legal status, place of registration, and principal place of business; power of attorney of the signatory of the Bid to commit the Bidder		M/s. SD Biosensor Healthcare Pvt. Ltd.	Please accept self-attested copies defining the constitution or legal status, place of registration, and principal place of business; power of attorney of the signatory of the Bid to commit the Bidder;	As per tender enquiry
	Price Bid Template		M/s. SD Biosensor Healthcare Pvt. Ltd.	Please provide price bid template i.e. BOQ as it is not present on <a href="https://etenders.gov.in/e procure/app">https://etenders.gov.in/e procure/app</a> . Website, only Tender document is available.	To be uploaded
	Name of the Beneficiary: HLL INFRA TECH SERVICES LTD. Bank Details: HDFC BANK LTD, NOIDA, UTTAR PRADESH IFSC Code: HDFC0000088		M/s. SD Biosensor Healthcare Pvt. Ltd.	Please provide bank account number for online transfer through RTGS payment of EMD (Earnest Money Deposit)	Online payment details are provided
Pg No.48 6. (i)	Affidavit confirming that the performance statement given is correct		M/s. SD Biosensor Healthcare Pvt. Ltd.	Please remove the requirement to submit affidavit as due to lockdown affidavit submission is not possible, request to accept self-attestation on invoice / order copy etc.	e-Stamp Paper is acceptable without getting notarized
	(iv) Documentary evidence (Client's certificate) in support of satisfactory completion of contract.		M/s. SD Biosensor Healthcare Pvt. Ltd.	Due to time constraint request to remove the requirement of submitting client's certificate and accept proof of delivery document for the same	Tender terms and conditions shall prevail
	Certificate of having achieved Annual production rate of equivalent product for last three years by CA.		M/s. SD Biosensor Healthcare Pvt. Ltd.	As Covid-19 is a recent phenomenon it's not possible to produce annual production rate of equivalent product but same or similar diagnostic product's annual production rate should be accepted.	Tender terms and conditions shall prevail
	Affidavit on non-judicial stamp paper for Rs 100/- confirming that the performance statement given is correct		M/s. SD Biosensor Healthcare Pvt. Ltd.	Due to lockdown it's not possible to submit affidavit on non-judicial stamp paper for Rs 100/- but instead accept self-attested declaration to this effect on company letter head.	e-Stamp Paper is acceptable without getting notarized

	Whether submitted a notarized affidavit that the bidder does not have any relation with the person authorized to evaluate technically or involve in finalizing the tender or will decide these of tendered items.	M/s. SD Biosensor Healthcare Pvt. Ltd.	Due to lockdown it's not possible to submit notarized affidavit but instead accept self-attested declaration to this effect on company letter head.	e-Stamp Paper is acceptable without getting notarized
	Whether submitted a self-declaration on Rs. 10/- non-judicial Stamp Paper that the rates quoted in the tender are the lowest and not quoted less than this to any Government Institution (State/Central/other Institute in India)	M/s. SD Biosensor Healthcare Pvt. Ltd.	Due to lockdown it's not possible to submit self-declaration on Rs. 10/- non-judicial Stamp Paper but instead please accept self-attested declaration to this effect on company letter head.	e-Stamp Paper is acceptable without getting notarized
Pg no.8 3.10	The average annual turn-over of the bidder shall be a minimum of the amount indicated in below tabulation for the last 3 financial years. The same shall be certified by a Chartered Accountant	M/s.Almighty Techserv	*Annual turnover of either bidder or OEM or The annual turnover consider in the proportion of offered quantity same as EMD i.e if a bidder has to offer 25% of tendered quantity of item then annualturn overshoule be $(25/100) \times \text{Estimated Cost} = \text{Bidder Annual Turnover}$ .	Bidder should meet eligibility criteria
Pg no.8 3.9	The bidder should have experience of supply of medical diagnostic equipment's/Reagents/Kits during last 3 Years preceding the bid due date for at least 100% value of the offered goods, for which bidder shall submit a CA certificate.	M/s.Almighty Techserv	Experience of either bidder or OEM or Experience in any Govt Agency in last 3 Years.	Bidder should meet eligibility criteria
-	-	Name of firm is not mentioned. E-mail received from mail@praneetkumar.com	1. We wish to reconfirm that considering this is an extra-ordinary pandemic situation under lockdown, kindly address our following concerns in case we intend to participate through a JV consortium mode, we have our concern: Is it mandatory for Parties to the said consortium to be from same domain/speciality or except one party, the other parties can be from different domains i.e., molecular diagnostic & medical equipment?	Eligibility criteria is to be met by individual parties constituting the JV as per tender enquiry
-	-	Name of firm is not mentioned. E-mail received from mail@praneetkumar.com	2. Do we have to buy the Tender document? When do we have to pay the Tender Processing fee for Combo RT-PCR tender?	As per NIT
Pg.no.8 Clause 3.9	The bidder should have experience of supply of medical diagnostic equipment's/ Reagents/Kits during last 3 Years preceding the bid due date for at least 100% value of the offered goods, for which bidder shall submit a CA certificate .	Name of firm is not mentioned. E-mail received from mail@praneetkumar.com	For instance, if we intend to bid for 29,00,000 RT PCR so does that mean that we should have sold the same in last 3 years. Is it for same product or any product in the said category	Should have supplied 100% value of medical diagnostic equipment's/ Reagents/Kits during last 3 Years as per eligibility
-	-	Name of firm is not mentioned. E-mail received from mail@praneetkumar.com	4. Can you please share the link for attending the pre bid meeting? We are based out of Delhi.	Link shared
-	-	M/s. Diagnostika	If my company submits a bid and at the same time, I also authorise other company to submit bid independently for my products, will it be treated as joint venture. In such a case will both bids get disqualified.	One bidder can represent one manufacturer for an item
-	-	M/s.Nirakara International	Our question is that can a bidder provide the kits from multiple manufacturer in case kit availability from single source is not possible as per delivery schedule.	One bidder can represent one manufacturer for an item

Pg no. 15 Clause 16.7	The bidders who are Micro and Small Enterprises (MSEs) registered with District Industries Centre (DIC) or Khadi & Village Industries Commission (KVIC) or Khadi & Village Industries Board (KVIB) or Coir Board or National Small Industries Commission (NSIC) or Directorate of Handicrafts and Handlooms or any other body specified by Ministry of MSME under the Public Procurement Policy irrespective of relevance of product category and capacity of the MSE for the items to be procured under this IFB are exempted from submission of bid security (BID SECURITY)	M/s.MetaDesign Solutions Pvt Ltd.	a) We are MSME registered, do we need to submit EMD Amount	MSE exemption as per policy
-	-	M/s.MetaDesign Solutions Pvt Ltd.	b) We are MSME registered, what relaxations we have for the eligibility criteria	MSE exemption as per policy
-	-	M/s.MetaDesign Solutions Pvt Ltd.	c) Due to lockdown, we cannot travel, hence can the pre-bid meeting be online tomorrow ?	Link shared
-	-	M/s.MetaDesign Solutions Pvt Ltd.	d) What are the exact product specifications? for VTM Kit.	Refer Tender Document
-	-	M/s.MetaDesign Solutions Pvt Ltd.	e) In how much duration does the government require the order to be fulfilled.	Refer Tender Document
-	-	M/s.Micromaster Laboratories Pvt Ltd.	1) Micromaster Being MSME we will not pay tender fee and Emd amount will tender allow us to feel the required details ?	MSE registration certificates are to be provided
-	-	M/s.Micromaster Laboratories Pvt Ltd.	2 ) No average Annual Turnover last 3 years 7 Cr then what action to be need is there any relaxation for MSME ?	MSE exemption as per policy
-	-	M/s.genetix biotech	EMD Amount: EMD amount should be reduced due to looking after lockdown conditions also rather than EMD you can increase annual turnover.	Tender terms and conditions shall prevail
-	-	M/s.genetix biotech	2) Bidders should allow diverting supply/billing and transportation to their channel partners to faster the s supply chain.	It is the responsibility of the vendor to meet the contractual obligations and raise the invoice for receipt of payment.
-	-	M/s. Agappe Diagnostics Ltd.	EMD: Can we take on EMD in terms of Bank Guarantee or its should be paid online.	Online payment details are provided
-	-	M/s. Agappe Diagnostics Ltd.	Eligibility: Whether US-FDA is essential for all the three proposed items.	As per tender enquiry
-	-	M/s. Agappe Diagnostics Ltd.	Attending Pre-bid Meeting: Attending meeting is indeed an essential part or is it viable to share us the subject matter of the meeting.	Link shared
-	-	M/s. Agappe Diagnostics Ltd.	Is any provision for Technical Clarification.	Query Not Clear
-	-	M/s.HORIBA India Pvt. Ltd.	Bank Guarantee will be accepted as EMD from scheduled bank – Please confirm.	From any scheduled bank
Pg no.8 Clause 3.9	The bidder should have experience of supply of medical diagnostic equipment's/Reagents/Kits during last 3 Years preceding the bid due date for at least 100% value of the offered goods, for which bidder shall submit a CA certificate	M/s. 3i Molecular Solutions	Please exclude the requirement for having completed at least 100% value of the offered goods	Tender terms and conditions shall prevail
Pg no.8 Clause 3.10	The average annual turn-over of the bidder shall be a minimum of the amount indicated in below tabulation for the last 3 financial years. The same shall be certified by a Chartered Accountant.	M/s. 3i Molecular Solutions	Please exclude the average turnover requirement for the last three years. As you know, molecular diagnostics has not been a large area of business previously.	Tender terms and conditions shall prevail

Pg no.9 Clause 3.11	The bidders are requested to submit relevant document like plant capacity, current orders in hand, free production capacity, capacity to import for the items offered in TED. Based on the same bidders will be evaluated and considered for award of work. The relevant documents submitted should be certified by Chartered Accountant.	M/s. 3i Molecular Solutions	Given that our product is manufactured by Seegene in South Korea, we'd like to request that you remove this requirement as well. Given time constraints, we may not be able to get these documents from Seegene Inc. However, we assure you that Seegene has the ability to deliver over 7,00,000 tests/week and meet the requirements stipulated in the tender.	Production Capacity in such cases shall be audited by Auditor/ Chamber of Commerce of the respective country
Pg No.15 Clause 16.7		M/s. 3i Molecular Solutions	Lastly, since we are an MSE, we'd like to request that you exempt us from the submission of bid security.	MSE exemption as per policy
Pg no 8 Clause no.3.9	The bidder should have experience of supply of medical diagnostic equipment's/Reagents/Kits during last 3 Years preceding the bid due date for at least 100% value of the offered goods, for which bidder shall submit a CA certificate	M/s.Meridian Biotech	Please exclude the requirement for having completed at least 100% value of the offered goods	Tender terms and conditions shall prevail
Pg no 8 Clause no.3.10	The average annual turn-over of the bidder shall be a minimum of the amount indicated in below tabulation for the last 3 financial years. The same shall be certified by a Chartered Accountant.	M/s.Meridian Biotech	Please exclude the average turnover requirement for the last three years. As you know, molecular diagnostics has not been a large area of business previously.	Tender terms and conditions shall prevail
Pg no.9 Clause 3.11	The bidders are requested to submit relevant document like plant capacity, current orders in hand, free production capacity, capacity to import for the items offered in TED. Based on the same bidders will be evaluated and considered for award of work. The relevant documents submitted should be certified by Chartered Accountant.	M/s.Meridian Biotech	Given that our product is manufactured by Longhorn Vaccine and Diagnostics, LLC, USA, we'd like to request that you remove this requirement as well. Given time constraints, we may not be able to get these documents from Longhorn Vaccine and Diagnostics, LLC, USA. However, we assure you that Longhorn has the ability to deliver over 50,000 tests/week and meet the requirements stipulated in the tender.	Tender terms shall prevail. Production Capacity in such cases shall be audited by Auditor/ Chamber of Commerce of the respective country
Pg no.15 Clause no.16.7		M/s.Meridian Biotech	Lastly, since we are an MSME, we'd like to request that you exempt us from the submission of EMD security.	MSE exemption as per policy
Pg no.20 Clause no.25.6.i	In exercise of powers conferred in Section 11 of the Micro, Small and Medium Enterprises Development (MSMED) Act 2006, the Government has notified a new Public Procurement Policy for Micro & Small Enterprises effective from 1st April 2012. The policy mandates that 20% of procurement of annual requirement of goods and services by all Central Ministries/Public Sector Undertakings will be from the micro and small enterprises. The Government has also earmarked a sub-target of 4% procurement of goods & services from MSEs owned by SC/ST entrepreneurs out of above said 20% quantity.	M/s. ADT India	We, ADT India, have our manufacturing facility in Malaysia (ABT Biotech) and ADT India is the subsidiary of ADT Biotech. We want to know:- 1. We, ADT India, is MSME registered (attached), will this be accepted for EMD waiver according to the clause 25.6.i?	MSE exemption as per policy
-	-	M/s. ADT India	2. Can we work with sub-distributor by authorizing them to bid?	Bidder should meet tender terms and condition like eligibility criteria.
Pg No.31 Clause 15	Payment	M/s. ADT India	3. Payment term mentioned is 15 days after receiving the goods, can we know:- a. Who will pay HLL or ICMR? b. Whom should be contacted for payment delays? c. Who will be responsible for any delay in payments? d. Will the interest be applicable if there is delay in payment after successful supply of goods as per schedule submitted?	Refer tender enquiry
Pg no.22 Clause no.29.1	The procurement agency reserves the right to increase or decrease the quantity of goods by 25% during the currency of contract.	M/s. ADT India	4. According to clause 29.1 where the procurement agency can increase or reduce the quantity, at what period will this be intimated as this will affect the produced product and ordered quantities to production unit?	Within the currency of contract as per the tender enquiry

Pg no.40	Company should have obtained marketing license for RT-PCR test kits from the Drug Controller General India or it may be parallel obtained.	M/s.Advanced Medical Systems	The tender document -technical specification indicates “ Company should have obtained marketing license for RT-PCR test kits from the Drug Controller General India or it may be parallel obtained” . We request your explicit confirmation that it is OK to parallel process the DCGI license application and have it available for delivery. This is exactly how earlier EOI was structured.	Refer corrigendum
Pg no.25 Clause no.39	Preference to Make in India	M/s.Advanced Medical Systems	2 As our supplied test kits are governed by US FDA & CE certification - strictly guided by GMP to delivers highest level of test specificity and sensitivity accurately. Hence there is no need for any local content as on date. In view of this, the clause on the minimum local content requirement should be waived.	Make in India as per DIPP order.
-	-	M/s.Advanced Medical Systems	3 Kindly indicate the key parameters that will be used for deciding on the successful bid e.g. Your asked technical/clinical compliance, Globally recognized test certifications, meeting delivery schedule etc. etc.	Refer tender enquiry
Pg no.8 clause no.3.10	The average annual turn-over of the bidder shall be a minimum of the amount indicated in below tabulation for the last 3 financial years. The same shall be certified by a Chartered Accountant.	M/s.Invex Health	1) Being a focused new company,we don't fulfil mentioned annual turnover requirements,so are we eligible to participate under MSME relaxation.	MSE exemption as per policy
Pg No.31 Clause 15	Payment	M/s.Invex Health	2) Since we have to procure raw material and packing material well in advance payment,infact ICMR team has streamlined our current procurement recently so is there any possibility of getting advance payment against bank guarantee or immediate payment against delivery to maintain positive working capital.  Current payment cycle of ICMR is satisfactory which is with in 48 hours of submission of all Required documents.	Payment shall be released on priority upon submission of requisite documents.
Pg No.31 Clause 15	Payment	M/s.Invex Health	3) One of the product from the tender,we are intending to supply on behalf of Foreign Manufacturer,in that case bank accounts for receiving of payment shall be required for Indian entity or foreign entity.	This being a domestic tender, bidder shall raise the invoice and receive the payment
Pg no.8 clause no.3.10	The average annual turn-over of the bidder shall be a minimum of the amount indicated in below tabulation for the last 3 financial years. The same shall be certified by a Chartered Accountant.	M/s.Invex Health	4) As one of product we shall be bidding on behalf of Foreign entity in that case minimum turnover clause will be applicable to Foreign Manufacturer or Indian entity or both.	Bidder should meet the eligibility criteria
-	-	M/s.Invex Health	5) It was mentioned in tender document to submit original documents,being station at Mumbai can we suit all required original copy at your Mumbai office.	The bid documents are to be submitted online. Options for online payments of Tender Processing Fee and Bid Security is also being provided.